

# Global Business Browser<sup>SM</sup>

## Business Information



Companies

Executives

Financials

Reports

Trends

News

Data

## Global Business Information at Your Fingertips

OneSource Global Business Browser is a family of web-based business information subscriptions that can help you increase the productivity, effectiveness, and decision-making of your customer-facing organisations. OneSource Global Business Browser provides anytime, anywhere access to robust, integrated business intelligence, including corporate families, industries, key executives and financial data. Four regional editions help you pinpoint your best prospects, partners, and suppliers anywhere in the world.

## The Choice of Sales, Marketing, and Service Leaders

Companies in high technology, financial services, professional services, and other global industries rely on OneSource Global Business Browser to:

- Generate higher-quality sales leads
- Find key executives
- Improve pre-call planning
- Manage customer relationships more effectively
- Find the best global suppliers

- Research industries and business trends
- Track company performance
- Monitor competitors
- Analyse financial risk

## Unlimited Access to Indispensable Company-linked Information

Through a simple-to-use browser interface, OneSource Global Business Browser delivers one comprehensive view of a company's business focus, history, competition, industry's strengths and weaknesses, executives, announcements, news coverage, financial health and more. Unlike pay-by-the-report services, OneSource provides unlimited access to world-class business intelligence for one annual fee with no hidden costs.

- **Powerful prospecting tools** help you build precisely-targeted prospect lists, screening businesses by location, industry, SIC code, revenue, growth rate and number of employees. Lists can be quickly downloaded in a variety of formats.
- **Key executive contacts and biographies** help you identify decision-makers and prepare selling strategies. In addition, to standard contact data, many executive listings include biographies, educational background and professional affiliations.

## Global Business Browser delivers:

- Information on over 17 million public and private companies
- Information on over 21 million executives across all levels and functions
- Global Analyst reports and market research
- Global public company financials and European private company financials
- Combined and organised content from over 2,500 information sources supplied by more than 40 world-class content providers

- **Company and industry market research** reports provide outstanding analytical coverage. Industry information includes market size, sectors and forecasts, top players, news and analyst reports.
- Multi-company comparisons of **financial health data** help you evaluate clients or partners in relation to each other and compared to industry norms. Comparisons can be exported to spreadsheets for further analysis and manipulation.
- **News alerts and saved searches** keep you up to date by tracking critical events that affect your top clients, prospects, and competitors. Custom OneStop PDF reports are perfect for sharing, reviewing while traveling, or archiving in support of business decisions.

The Global Business Browser homepage provides quick and intuitive access to critical business information.



Global Business Information

## Broader Global Coverage than Any Other Source

OneSource Global Business Browser's four regional editions help you pinpoint your best prospects, partners, and suppliers anywhere in the world.

- Global Business Browser North America** provides robust intelligence on over 13 million US, Canadian and Mexican public and private companies, as well as over 13 million executive decision makers and hundreds of industries. This also includes detailed IT profiles and executive contacts.

- Global Business Browser UK** provides robust information on over 2.7 million registered UK companies, and over 6 million executives. It is available in a standard edition and a professional edition tailored to the needs of professionals specialising in Legal, Leasing, Auditing, Lending, Insurance, Financing, Professional Services, and Mergers & Acquisitions.

- Global Business Browser Europe** provides detailed information on over 550,000 European public and private companies and over 2 million executives. Compare public and private companies in each country, using three years of detailed financials where available.

- Global Business Browser Asia Pacific** delivers key business and contact information on over 530,000 Asia Pacific companies across 20 countries, and over 880,000 executives.

**E.I. du Pont de Nemours & Company**  
 1007 Market Street  
 Wilmington, DE 19898  
 United States  
 Employees: 59,000  
 Company Type: Public Parent  
 Corporate Family: 248 Companies  
 Traded: DD  
 New York Stock Exchange:  
 Incorporation Date: 1802  
 Auditor: PricewaterhouseCoopers  
 Credit Rating: A+ (100)

**Financials in:** USD (000)  
 Fiscal Year End: 31-Dec-2006  
 Reporting Currency: US Dollar  
 Annual Sales: 20,982,000.0  
 Net Income: 3,148,000.0  
 Total Assets: 31,777,000.0  
 Market Value: 40,771,820.3 (21-Dec-2007)

**Business Description**  
 E. I. du Pont de Nemours and Company (DuPont) operates and manufactures a range of products for distribution and sale to many different markets, including the transportation, safety and protection, construction, motor vehicle, agriculture, home furnishings, medical, electronics, communications, protective apparel, and the nutrition and health markets. The company is aligned into five market and technology-focused growth platforms consisting of Agriculture & Nutrition; Coatings & Color Technologies; Electronic & Communication Technologies; Performance Materials; and Safety & Protection. In addition to the five growth platforms, the Company's reportable segments include Pharmaceuticals. The company includes developmental businesses, such as bio-based materials and nonaligned businesses in Other. In December 2007, the Company announced that it has sold its terbacil herbicide assets to Tessenderlo Kerley, Inc. For the nine months ended 30 September 2007, E. I. Du Pont de Nemours' revenues increased 6% to \$23.44B. Net income increased 7% to \$2.44B. Revenues reflect increased sales from Agriculture & Nutrition, Coatings & Color Technologies, Electronic & Communication Technologies, Performance Materials & Safety & Protection segments. Net income also reflects a decrease in interest expense and lower amortization of intangible assets expense.

**Key Executives**

Name	Title	Source
Charles Holliday	Chairman of the Board, Chief Executive Officer	Reuters
Jeffrey Keefe	Chief Financial Officer, Executive Vice President	Reuters
Stacey Mobley	Senior Vice President, Chief Administrative Officer, General Counsel	Reuters
Phuoc Tran	Vice President - Information Technology, Chief Information Officer	Reuters
Richard Goodmanson	Chief Operating Officer, Executive Vice President	Reuters

View a consolidated, comprehensive company profile.

**Corporate Family**  
 Select companies by clicking the checkboxes below: Select 5000 or fewer to export 1000 or fewer to view.

**Reliance Industries Limited**  
 Total Corporate Family Members: 11

Company Name	Company Type	Location	Country	Industry	Sales (USD 000)	Employees	Source
Reliance Industries Limited	Parent	Mumbai	India	Oil & Gas Operations	25,158,780.0	24,696	RT
Indian Petrochemicals Corporation Ltd	Subsidiary	Vadodara, Gujarat	India	Chemical Manufacturing	3,028,471.0	13,000	GW
Trevira GmbH	Subsidiary	Hattersheim	Germany	Apparel/Accessories	384,059.7	1,960	NEW
Trevira Neckermann A/S	Subsidiary	Silkeborg	Denmark	Chemicals - Plastics & Rubber	87,392.2	390	EXP
Reliance Industrial Infrastructure Ltd	Subsidiary	Mumbai	India	Construction Services	16,291.7	195	RT
Reliance Petroleum Limited	Subsidiary	Mumbai	India	Oil & Gas Operations		98	RT
Reliance Retail Ltd	Subsidiary	Mumbai (Bombay), Maharashtra	India	Crops		30	ACP
Retail Concepts & Services	Subsidiary	Mumbai (Bombay), Maharashtra	India	Food Processing			ACP

Research corporate family structures and monitor mergers & acquisitions activity.

**For more information:**  
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